



Loup Logistics Program for Portland Origin Lumber

STCC: 24-211, 24-214, 24-215,  
 24-299, 24-913, 24-997  
 Commodity: Lumber  
 Effective: 1/15/2024  
 Expires: 1/14/2025  
 Route: UP Direct

Rates include:  
 Rate Authority:  
 Quote Version:  
 Rail Origin:  
 Destination:  
 Rates Subject to Selective Increases

Origin Transload/ Rail  
 UPRR 24  
 A  
 Portland/Albina, OR  
 Various

Origin Transload: MHX- Portland, OR

Loup Logistics MUST BE LISTED as the SEND FREIGHT party on the rail waybill if rate includes rail charges.

FSC Provisions

BASE RATES INCLUDING RAIL ARE SUBJECT TO MILEAGE BASED FSC

UPRR FSC may be found at the following link.  
[http://www.uprr.com/customers/surcharge/index\\_mileage.shtml](http://www.uprr.com/customers/surcharge/index_mileage.shtml)

UPRR Mileage may be found at the following link.  
[http://www.uprr.com/customers/surcharge/inter\\_fuel\\_calc.shtml](http://www.uprr.com/customers/surcharge/inter_fuel_calc.shtml)

Services: Origin Transload & Rail

Rail Destination Groups	Sys CTB LT 205,000 LBS	Sys CTB GT 205,000 LBS	Non-Sys CTB LT 205,000 LBS	Non-Sys CTB GT 205,000 LBS
AR - LITTLE ROCK UPG	\$12,147	\$13,037	\$13,080	\$14,045
AR - SOUTH UPG	\$12,371	\$13,280	\$13,323	\$14,305
AR - NORTHEAST UPG	\$10,955	\$11,754	\$11,797	\$12,656
AR - NORTHWEST UPG	\$10,799	\$11,581	\$11,624	\$12,470
AZ - PHOENIX UPG	\$11,735	\$12,592	\$12,635	\$13,564
AZ - TUCSON UPG	\$12,196	\$13,091	\$13,134	\$14,107
CA - BAKERSFIELD UPG	\$7,937	\$8,489	\$8,532	\$9,133
CA - EL CENTRO UPG	\$10,054	\$10,778	\$10,821	\$11,606
CA - FRESNO UPG	\$7,635	\$8,165	\$8,208	\$8,783
CA - LA BASIN UPG	\$9,117	\$9,764	\$9,807	\$10,511
CA - N CAL UPG	\$6,763	\$7,224	\$7,267	\$7,767
CA - OAKLAND UPG	\$6,778	\$7,239	\$7,282	\$7,767
CA - SACRAMENTO UPG	\$6,778	\$7,239	\$7,282	\$7,784
CA - SAN BERNARDINO UPG	\$9,105	\$9,749	\$9,792	\$10,498
CO - DENVER UPG	\$9,599	\$10,283	\$10,326	\$11,071
CO - GRAND JCT UPG	\$9,627	\$10,318	\$10,361	\$11,106
IA - CENTRAL UPG	\$11,488	\$12,326	\$12,369	\$13,276
IA - EASTERN UPG	\$11,224	\$12,041	\$12,084	\$12,967
ID - BOISE UPG	\$8,353	\$8,939	\$8,982	\$9,620
ID - POCATELLO UPG	\$8,439	\$9,034	\$9,077	\$9,718
IL - CHICAGO UPG	\$9,792	\$10,493	\$10,536	\$11,298
IL - NORTHWEST UPG	\$11,164	\$11,976	\$12,019	\$12,898
IL - SOUTHEAST UPG	\$10,518	\$11,278	\$11,321	\$12,144
IL - ST LOUIS UPG	\$9,741	\$10,440	\$10,483	\$11,240
IN - SOUTH CHICAGO UPG	\$10,879	\$11,667	\$11,710	\$12,563
KS - TOPEKA UPG	\$10,726	\$11,503	\$11,546	\$12,386
KS - WESTERN UPG	\$11,050	\$11,853	\$11,896	\$12,768
KS - WICHITA UPG	\$10,965	\$11,758	\$11,801	\$12,666
LA - NORTH UPG	\$12,438	\$13,355	\$13,398	\$14,390
LA - SOUTH UPG	\$12,438	\$13,355	\$13,398	\$14,390
MN - DULUTH UPG	\$11,926	\$12,798	\$12,841	\$13,787
MN - MINNEAPOLIS UPG	\$11,005	\$11,805	\$11,848	\$12,718
MN - MPLS/TCWR UPG	\$12,267	\$13,167	\$13,210	\$14,187
MN - SOUTH UPG	\$10,767	\$11,544	\$11,587	\$12,433
MO - KANSAS CITY UPG	\$10,638	\$11,411	\$11,454	\$12,290
MO - SPRINGFIELD UPG	\$12,004	\$12,887	\$12,930	\$13,881
NE - OMAHA UPG	\$11,701	\$12,555	\$12,598	\$13,524
NE - WEST UPG	\$9,801	\$10,505	\$10,548	\$11,309
NV - LAS VEGAS UPG	\$9,940	\$10,656	\$10,699	\$11,473
NV - RENO UPG	\$7,676	\$8,210	\$8,253	\$8,832
OK - CENTRAL UPG	\$11,846	\$12,711	\$12,754	\$13,693
OK - EASTERN UPG	\$11,901	\$12,771	\$12,814	\$13,756
TN - MEMPHIS UPG	\$10,497	\$11,255	\$11,298	\$12,120
TX - AMARILLO UPG	\$12,910	\$13,860	\$13,903	\$14,936
TX - AUSTIN/SAN ANTONIO UPG	\$12,257	\$13,154	\$13,197	\$14,170
TX - BEAUMONT UPG	\$12,727	\$13,663	\$13,706	\$14,720
TX - BROWNSVILLE UPG	\$13,320	\$14,302	\$14,345	\$15,412
TX - CORPUS CHRISTI UPG	\$12,852	\$13,797	\$13,840	\$14,867
TX - DALLAS/FT WORTH UPG	\$11,600	\$12,447	\$12,490	\$13,406
TX - EAGLE PASS UPG	\$13,438	\$14,432	\$14,475	\$15,551
TX - EL PASO UPG	\$12,457	\$13,371	\$13,414	\$14,406
TX - HOUSTON UPG	\$12,737	\$13,674	\$13,717	\$14,732
TX - LAREDO UPG	\$13,314	\$14,296	\$14,339	\$15,403
TX - NORTHEAST UPG	\$13,268	\$14,248	\$14,291	\$15,354
TX - ODESSA UPG	\$13,107	\$14,074	\$14,117	\$15,165
TX - SWEETWATER UPG	\$13,107	\$14,074	\$14,117	\$15,165
TX - WACO UPG	\$13,015	\$13,974	\$14,017	\$15,055
UT - SALT LAKE UPG	\$8,269	\$8,851	\$8,894	\$9,524
UT - SW UTAH UPG	\$9,235	\$9,891	\$9,934	\$10,649
WA - SPOKANE UPG	\$5,726	\$6,100	\$6,143	\$6,552
WI - EAU CLAIRE UPG	\$12,392	\$13,299	\$13,342	\$14,332
WI - JANESVILLE UPG	\$12,252	\$13,149	\$13,192	\$14,166
WI - LA CROSSE UPG	\$12,392	\$13,299	\$13,342	\$14,332
WI - MILWAUKEE UPG	\$12,220	\$13,115	\$13,158	\$14,131
WI - SUPERIOR UPG	\$11,882	\$12,748	\$12,791	\$13,734
WY - WYOMING UPG	\$8,805	\$9,426	\$9,469	\$10,145

\*Rates only apply in UP owned/leased equipment

Additional Services:

Transload Location	Value Added Service	Base Rate per unit	Base Rate (Per Thousand Board Feet)	Base Rate per Car	Base Rate per Truck
Portland, OR	Standard Storage	after 30 days	\$6.00		
	Truck Transload	Truck to Ground to Truck			\$312.00
	Loading Short Trucks	Surcharge for loading trucks with material 6 feet or less in length			\$290.00
	Loading Material in Vans	Surcharge for loading vans			\$290.00
	Re-pack/Re-work per unit		\$57.00		
	Dunnage per unit		\$57.00		
	Cribbing (Customer supplied materials)		\$320.00		

Lumber Material Transfer		\$7.50/mbf (min \$100 charge)	
Panel Material Transfer		\$7.50/mbf (min \$100 charge)	
Railcar Transload Only (Origin or Destination)	Trucks to Ground to Railcar		\$910.00
Banding	Customer provides bands	\$	40.00
Banding	Loup provides bands	\$	58.00
Bagging/Super Sacking		\$	35.00

**Logistics Management**

- \*Daily report notification of cars in exception status (bad orders, delays, extended transit, etc.)
- \*Daily reporting and notification of episodic problem escalation and resolution
- \*Trend analysis
- \*Email and/or phone notification and communication
- \*Load and/or empty monitoring of shipments in transit
- \*Yearly Performance Quality Review support data analysis
- \*Monthly value recap (number of bad orders, transit by lane, etc.)
- \*Systemic resolution and escalation

**General Rate Provisions**

1. Services: Loup Logistics Company ("Loup") agrees to provide to customer ("Customer"), as a freight broker, transportation services and/or distribution services ("Services"). Unless expressly agreed to by Loup otherwise, the Services performed by Loup under this Rate Offer are limited to arranging, but not actually performing, transportation of Customer's shipments ("Shipments"). Customer acknowledges that Loup does not control the manner in which any service provider engaged by Loup to perform Services performs its services. Loup does not guarantee availability of rail service or equipment. These Rate Terms are subject to the terms and conditions set forth in the circulars located at <http://www.uprr.com/customers/myterms.shtml>. Further liability and claims terms and conditions can be found at <https://www.louplogistics.com/resource-center/claims.html>.
2. Rate and Charges: Rates include only the Services expressly agreed to by Loup. All rates are subject to a fuel surcharge calculated monthly. Customer agrees that the rates do not include the cost of dunnage material or the cost of split loads. Customer acknowledges that rates are subject to change at any time. Customer must establish credit with Loup prior to any Shipment. Rates do not apply to dimensional Shipments (i.e. shipments with one or more of the following: width greater than 11' (including protrusions), height greater than 17' above the top of the rail or loads that overhang the end of the rail car. Such dimensional Shipments must be pre-approved by the Union Pacific Clearance Team.
3. Payment Terms: Payment terms are 15 days from the date of invoice. Rates are in US dollars and Customer shall pay Loup in US dollars in accordance with the credit and collection terms set forth in Uniform Freight Classification 6000-series, Rule 62, as amended. Customer must deliver to Loup any documentation necessary for Loup to issue accurate invoices within 15 days prior to the first shipment. If such documentation is not provided prior to such 15 day period, then any inaccurate invoices issued due to the failure to receive such information will not be updated. Customer must present any claim for overcharges or undercharges within one (1) year from the date of the Shipment's waybill. Customer must commence any court proceeding to collect an overcharge or an undercharge within six (6) months of the date of written declination of a timely filed claim.
4. Term: Loup reserves the right to terminate these Rate Terms, in whole or in part, by giving Customer not less than 15 days' notice of such termination. Termination of these Rate Terms, or any portion thereof, for any reason shall not release Customer from any obligations it may have accrued prior to such termination.
5. Shipping: Customer shall provide Loup with complete and accurate shipping instructions that accurately identify the cargo, applicable STCC, origin, destination, and equipment identification number in the bill of lading (or other written instructions). Customer agrees that Loup shall rely upon such shipping instructions and the items identified therein and that Loup has no obligation to review the accuracy of such instructions. The documentation shall also provide that all rail freight charges be sent to: Loup, 1400 Douglas St Stop1230; Omaha, NE 68179.
6. Customer Obligations: Customer shall, and shall ensure its designated motor carriers, comply with all applicable laws, rules and regulations, including, without limitation, with respect to required permits. Customer shall cause its designated motor carriers to provide proof of any required permit upon Loup's request. Customer shall comply with all loading, bracing and blocking requirements set forth in the applicable American Association of Railroad publication (as such requirements are approved by Union Pacific Shipment Quality prior to any Shipment).
7. Accessorial Services: To the extent such provisions are not contradictory, these Rate Terms and any accessorial services performed with respect to these Rate Terms are governed by Union Pacific Railroad Company's ("Railroad") published tariffs, as applicable, or any amendment, modification or successor tariffs or publications thereto.
8. Confidentiality: These Rate Terms are confidential, and no party may disclose any of these Rate Terms to any non-party without the prior written consent of the other party except as required by law or to a corporate parent or subsidiary.
9. Miscellaneous: These Rate Terms replace and supersede all prior rate quotes (or similar documents) with respect to the Services. If the operation of any part of these Rate Terms result in a violation of any law, such part shall be severed, and the remaining provisions of these Rate Terms shall continue in full force and effect. To the extent not governed by federal law, these Rate Terms are governed by and construed in accordance with the laws of the State of Nebraska.

ANY SHIPMENT BY CUSTOMER UNDER THESE RATE TERMS CONSTITUTES ACCEPTANCE BY CUSTOMER OF THESE RATE TERMS.

**Acceptance of Quote**

**BY SIGNING BELOW, CUSTOMER ACKNOWLEDGES AND ACCEPTS THE TERMS AND CONDITIONS OF THIS AGREEMENT. ADDITIONALLY, SHIPMENT PRIOR TO SIGNING CONSTITUTES EXECUTION OF THIS AGREEMENT AND ALL TERMS AND CONDITIONS WILL APPLY.**

Acknowledged and Agreed:

Customer Name: \_\_\_\_\_  
 Printed Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

Please sign and return via e-mail or fax to Primary Contact Listed Below:

ATTN: Loup Logistics Carload Solutions Marketing

**Loup Logistics Contacts**

Primary: **Trevor Sandidge | Manager | Ph 402-514-7230 | Fax 402-501-2950 | TJSANDID@UP.COM**

Secondary: **John Gomez | Manager | Ph 402-544-7920 | Fax 402-501-2950 | JMGOMEZ@UP.COM**